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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

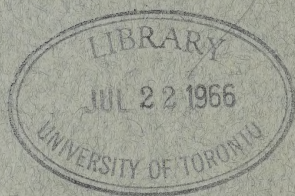
General publication

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OPERATING RESULTS
OF
WHOLESALE ESTABLISHMENTS
CANADA
1930

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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS, 1933

Operating Results of Wholesale Establishments, Canada, 1930

The present bulletin contains further detailed information for wholesale establishments in Canada prepared in connection with the Census of Merchandising and Service Establishments, 1931. An earlier report—"Wholesale Trade in Canada"—presented figures for number of establishments, number of employees, salaries and wages, sales and stocks for wholesale firms by types and kinds of business. This bulletin gives information regarding operating expenses, capital, character of organization, size of business, and multiple organizations.

The total expenses of wholesale establishments as presented in the tables relate only to those firms which furnished such information. The items included under total expenses were collected under the following heads: (1) salaries and wages of employees; (2) expenses of salesmen; (3) rent paid, if any; and, (4) all other expenses. While it is difficult in a postal canvass of trading establishments to secure uniformity in the manner of reporting expenses, it is believed that the figures given for operating expenses are indicative of the costs of distribution of wholesale establishments. This is particularly true when there is uniformity among the establishments in any particular group. As the bulk of the wholesale trade is handled by incorporated companies, no provision has been made for the value of proprietors' services in a few lines of trade. This may affect the operating expenses slightly.

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Table 1 - CANADA - Summary of Wholesale

Kind of business	Number of establishments	Proprietors not on pay-roll	Proprietors receiving a stated salary		Number of employees		Salaries and wages of employees \$
			Number	Salaries \$	Male	Female	
TOTAL	13,140	3,438	2,735	8,572,400	75,364	15,200	146,346,600
Amusement, sporting and photographic goods	145	24	18	53,200	903	505	1,992,100
Automotive	267	55	86	273,300	2,952	522	6,814,100
Chemicals, drugs and allied products	520	117	104	362,300	4,709	1,236	9,193,800
Coal and coke	121	19	34	101,200	1,649	159	2,733,000
Dry goods and apparel	1,209	473	439	1,512,900	5,430	1,399	12,584,300
Electrical	361	48	69	252,500	4,498	1,016	8,755,700
Farm products (not elsewhere specified)	810	578	173	555,600	3,016	447	6,098,100
Farm supplies (except machinery and equipment)	145	104	32	73,800	556	135	870,700
Food products (not elsewhere specified)	1,484	726	473	1,089,200	8,699	1,344	14,030,900
Forest products (except lumber) .	85	52	30	83,700	227	36	508,500
Furniture and house furnishings .	220	57	65	227,400	1,454	337	2,997,500
General merchandise	102	29	39	133,300	1,119	172	1,850,500
Groceries and food specialties ..	966	251	253	874,900	9,030	2,139	16,900,800
Hardware	240	80	84	264,200	4,002	869	7,323,100
Iron and steel scrap and other waste materials	155	126	80	203,800	587	258	855,400
Jewellery and optical goods	175	54	58	204,800	926	265	1,830,000
Leather and leather goods (except gloves and shoes)	105	37	42	179,700	641	131	1,147,500
Lumber and building materials (other than metal)	388	102	118	391,300	3,067	480	6,346,400
Machinery, equipment and supplies (except electrical)	798	145	169	605,700	6,322	1,341	13,824,300
Metals and metal work	161	17	17	54,000	880	245	2,580,700
Paper and paper products	208	37	42	145,700	1,520	456	3,649,300
Petroleum and petroleum products.	3,738	59	45	152,900	8,718	664	14,290,100
Plumbing and heating equipment and supplies	151	15	41	170,200	1,443	261	2,965,700
Tobacco and tobacco products (except leaf)	298	155	120	308,600	1,300	240	2,412,900
All other	288	78	104	298,200	1,716	543	3,746,200

(1) The percentages in this column are based on the replies of those firms reporting

(2) The figures in this column are based on the replies of those firms reporting such kept no records of such transactions.

Trade, 1930, By Principal Classifications

Stocks on hand, end of year (at cost) \$	Net sales (1930)		Per cent of net sales on credit(1)	Sales to industrial consumers(2) \$	Capital invested (including stocks on hand) \$	
	\$	p.c.				
297,221,100	3,325,210,300	100.00	83.57	374,979,700	759,439,500	1
2,190,800	17,688,400	.53	86.58	345,700	4,501,200	2
8,218,800	107,429,700	3.23	72.08	1,458,400	16,187,200	3
17,930,900	174,595,600	5.25	93.04	23,702,000	31,156,200	4
8,661,600	67,865,500	2.04	96.42	19,164,500	21,387,400	5
30,409,400	235,365,200	7.08	92.31	60,383,200	62,366,500	6
13,126,200	143,146,200	4.31	88.89	48,268,300	27,049,300	7
9,984,000	649,159,100	19.52	54.20	10,680,400	52,436,800	8
2,073,800	18,991,900	.57	63.55	360,400	4,659,400	9
12,209,600	367,833,600	11.06	77.59	1,624,000	43,479,200	10
1,996,100	23,775,800	.72	92.65	15,897,400	4,149,700	11
5,403,500	28,199,500	.85	92.39	1,125,200	11,211,100	12
4,552,300	30,723,700	.92	87.43	1,454,100	7,493,900	13
42,966,400	463,007,200	13.93	85.12	17,309,800	87,064,400	14
19,504,600	78,609,400	2.36	91.21	5,976,700	44,020,600	15
1,461,100	10,385,300	.31	91.84	4,024,800	4,104,100	16
4,093,500	11,996,200	.36	94.44	584,400	8,834,500	17
3,602,300	16,757,600	.50	94.06	3,719,900	7,712,000	18
11,779,800	120,703,600	3.63	85.63	14,975,600	34,311,200	19
40,370,900	141,368,100	4.25	72.15	41,220,300	88,563,000	20
10,551,300	97,618,300	2.94	98.76	48,956,700	14,984,900	21
6,151,900	95,236,900	2.86	95.74	34,461,000	13,160,500	22
24,822,200	220,375,500	6.63	65.41	14,286,900	131,770,800	23
5,542,400	31,032,600	.93	97.98	2,362,400	12,020,500	24
3,759,800	110,306,600	3.32	72.64	14,200	12,311,100	25
5,857,900	63,038,800	1.90	93.19	2,623,400	14,504,000	26

whether they sold for cash or extended credit.

sales. These may not represent the total sales to industrial consumers as some firms

Table 1A.--CANADA - Summary of Wholesalers

Kind of business	Number of establishments	Proprietors not on pay-roll	Proprietors receiving a stated salary		Number of employees		Salaries and wages of employee \$
			Number	Salaries \$	Male	Female	
1 TOTAL	5,108	2,008	1,894	5,669,300	40,414	8,437	74,927,400
2 Amusement, sporting and photographic goods	49	11	10	30,400	281	94	544,500
3 Automotive	158	43	72	233,600	1,515	279	2,857,100
4 Chemicals, drugs and allied products	149	28	35	110,800	1,388	568	2,942,800
5 Coal and coke	79	9	23	71,200	1,382	139	2,276,800
6 Dry goods and apparel	556	241	237	813,200	3,946	987	8,619,000
7 Electrical	133	30	53	181,600	1,109	290	2,296,900
8 Farm products (not elsewhere specified)	205	133	79	219,800	626	114	1,076,600
9 Farm supplies (except machinery and equipment)	79	53	19	45,300	422	123	680,400
10 Food products (not elsewhere specified)	1,000	524	370	826,200	6,940	722	10,549,300
11 Forest products (except lumber) ..	63	39	25	63,900	165	20	270,600
12 Furniture and house furnishings ..	104	34	49	164,700	840	272	1,712,000
13 General merchandise	59	14	32	107,200	629	110	1,122,200
14 Groceries and food specialties ..	561	169	186	604,800	5,900	1,270	10,341,600
15 Hardware	153	46	63	204,700	3,676	787	6,625,500
16 Iron and steel scrap and other waste materials	151	121	80	203,800	569	247	831,100
17 Jewellery and optical goods	154	42	49	160,100	905	255	1,777,700
18 Leather and leather goods (except gloves and shoes)	58	25	31	137,200	396	80	650,900
19 Lumber and building materials (other than metal)	250	77	82	297,200	2,290	271	4,162,600
20 Machinery, equipment and supplies (except electrical)	336	83	99	361,600	3,228	782	6,998,000
21 Metals and metal work	50	6	9	31,100	401	76	1,099,400
22 Paper and paper products	124	23	27	92,900	1,113	334	2,372,100
23 Petroleum and petroleum products ..	104	50	37	110,100	336	43	586,000
24 Plumbing and heating equipment and supplies	62	9	30	97,200	679	102	1,314,300
25 Tobacco and tobacco products (except leaf)	264	153	115	283,700	877	180	1,514,400
26 All other	157	45	82	217,000	801	292	1,705,600

(1) The percentages in this column are based on the replies of those firms reporting

(2) The figures in this column are based on the replies of those firms reporting such kept no records of such transactions.

Proper, 1930, By Principal Classifications

Stocks on hand, end of year (at cost) \$	Net sales (1930)		Per cent of net sales on credit(1)	Sales to industrial consumers(2) \$	Capital invested (including stocks on hand) \$	
	\$	p.c.				
167,804,700	1,111,319,200	100.00	85.37	101,054,100	422,513,200	1
1,075,500	4,277,700	.39	79.43	133,600	2,145,000	2
5,281,200	27,214,400	2.45	70.16	621,900	11,512,200	3
7,053,400	35,147,300	3.16	96.16	5,459,900	17,170,800	4
7,050,800	50,252,100	4.52	94.87	9,276,800	19,233,800	5
25,637,900	102,358,100	9.21	91.41	9,470,100	55,213,500	6
3,178,800	22,981,600	2.07	82.50	3,816,700	7,332,300	7
3,411,000	26,656,100	2.40	77.11	5,976,600	8,379,300	8
1,870,700	13,278,900	1.19	68.78	28,000	4,122,600	9
9,105,500	254,163,300	22.87	74.92	94,400	35,925,900	10
1,050,000	7,572,700	.68	78.44	3,873,000	2,819,700	11
4,276,500	13,632,600	1.23	89.35	163,000	9,910,200	12
2,587,900	13,478,100	1.21	89.69	637,200	5,250,200	13
26,290,100	221,216,000	19.91	89.65	405,600	65,667,800	14
18,432,000	65,942,600	5.93	90.37	5,345,800	42,666,300	15
1,451,400	10,118,100	.91	91.55	3,968,000	4,077,800	16
3,853,800	10,857,500	.98	94.13	583,000	8,423,600	17
1,841,800	7,377,400	.66	91.74	1,049,200	4,518,900	18
10,488,400	51,872,100	4.67	90.93	9,724,400	29,541,900	19
18,321,000	59,320,700	5.34	78.42	12,055,400	51,090,800	20
2,260,900	14,059,100	1.27	92.62	22,990,100	4,334,200	21
4,525,100	22,461,600	2.02	90.09	3,444,200	8,150,600	22
520,300	8,382,300	.75	66.42	708,900	2,755,000	23
2,193,600	11,725,000	1.06	96.41	876,300	6,080,800	24
3,047,900	40,656,200	3.66	71.98	10,500	8,269,800	25
2,999,200	16,317,700	1.46	83.59	341,500	7,920,200	26

whether they sold for cash or extended credit.

sales. These may not represent the total sales to industrial consumers as some firms

Table 2.--CANADA - Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business
An (X) indicates that figures are withheld to avoid disclosing individual operations,
but these are included in the totals.

Kind of business	Number of estab- lish- ments report- ing(1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
TOTAL, ALL ESTABLISHMENTS REPORTING	4,531	3,339	72,326,500	143,979,100	13.48	1,068,254,900
AMUSEMENT, SPORTING AND PHOTO- GRAPHIC GOODS	45	19	532,200	1,097,600	26.32	4,170,000
Amusement and sporting goods ..	25	15	287,700	589,900	24.86	2,373,100
Cameras and motion-picture equipment and supplies	20	4	244,500	507,700	28.25	1,796,900
AUTOMOTIVE	150	109	2,823,800	5,811,200	21.72	26,749,000
Automobiles and other motor vehicles	12	6	480,800	1,413,900	22.71	6,224,700
Automotive equipment	94	67	1,984,600	3,721,800	22.45	16,577,700
Automobile parts (new and used)	33	31	274,000	518,400	24.33	2,130,500
Tires and tubes	11	5	84,400	157,100	8.65	1,816,100
CHEMICALS, DRUGS AND ALLIED PRODUCTS	139	56	2,913,800	5,646,000	16.24	34,763,200
Chemicals (industrial)	39	18	513,100	1,023,700	14.15	7,233,000
Drugs and drug sundries (general line)	37	15	1,542,400	2,575,700	13.11	19,642,800
Drugs and drug sundries (specialty)	35	12	512,100	1,197,900	27.91	4,292,100
Alcoholic beverages	2	-	28,300	127,000	11.26	1,127,700
Paints, varnishes, lacquers and enamels	14	5	123,800	263,900	24.65	1,070,600
Toilet articles and prepara- tions	12	6	194,100	457,800	32.77	1,397,000
COAL AND COKE	76	29	2,246,300	5,050,700	10.14	49,793,700
Coal (general line)	31	16	766,800	1,806,700	15.19	11,896,000
Coal, anthracite	5	1	261,800	635,200	6.37	9,967,600
Coal, bituminous	18	7	433,900	1,047,600	10.28	10,190,600
Coal and coke	14	4	624,400	1,335,300	8.01	16,674,600
Fuel (including briquets, peat, charcoal and natural gas) ...	8	1	159,400	225,900	21.21	1,064,900

Table 2.—CANADA—Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business — cont'd

Kind of business	Number of establishments reporting (1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses (2)		Net sales (1930) \$
				\$	p.c.	
DRY GOODS AND APPAREL	487	424	8,306,600	16,579,400	17.03	97,370,200
Clothing and furnishings (other than millinery and footwear)	89	85	851,200	1,825,000	16.28	11,211,200
Dry goods (general line)	78	72	4,062,300	7,567,700	18.64	40,592,900
Dry goods (specialty, n.e.s.)	27	30	230,900	527,600	16.92	3,119,000
Millinery and millinery supplies ..	29	22	289,000	604,800	21.85	2,770,100
Notions	74	73	541,500	1,119,000	21.73	5,148,700
Piece goods	140	88	1,673,100	3,496,200	13.66	25,591,500
Shoes and other footwear	50	54	658,600	1,439,100	16.10	8,936,800
ELECTRICAL	125	76	2,209,400	3,866,400	17.57	21,999,700
Electrical goods (including appliances)	36	13	580,200	1,047,000	17.45	6,000,400
Electrical equipment and supplies ..	56	47	933,000	1,630,600	17.35	9,398,300
Radios and radio equipment	33	16	696,200	1,186,800	18.01	6,601,000
FARM PRODUCTS (NOT ELSEWHERE SPECIFIED)	167	176	987,900	2,530,200	10.10	25,055,100
Flowers and nursery stock	19	17	260,800	574,000	25.26	2,272,400
Grain	12	14	74,700	154,200	3.14	4,905,300
Hides, skins and furs	102	102	531,900	1,504,000	10.34	14,545,300
Livestock	19	26	13,800	51,100	8.00	638,400
Tobacco (leaf)	5	5	12,500	40,400	10.38	389,200
Wool and mohair	7	9	89,100	197,700	8.74	2,262,600
Other farm products	3	3	5,100	8,800	21.00	41,900
FARM SUPPLIES (EXCEPT MACHINERY AND EQUIPMENT)	64	60	654,100	1,440,100	11.45	12,581,700
Farm supplies (except feed and fertilizer)	23	16	383,100	850,000	19.00	4,475,100
Feed	35	36	192,400	467,200	6.20	7,553,200
Fertilizer and fertilizer materials	6	8	78,600	122,900	21.47	572,400
FOOD PRODUCTS (NOT ELSEWHERE SPECIFIED)	842	718	10,035,000	21,800,100	8.93	244,839,400
Confectionery and soft drinks	87	90	318,600	637,600	13.64	4,675,200
Dairy products	22	17	522,000	1,293,500	5.42	25,878,800
Dairy and poultry products	51	44	1,430,100	2,599,100	13.34	19,486,400
Poultry and poultry products	29	31	142,200	357,500	10.42	3,432,100
Fish and sea foods	96	80	694,800	1,818,200	15.83	11,485,000
Fruits and vegetables (fresh)	353	316	4,181,700	8,891,100	9.60	92,641,700
Meats and meat products	204	140	2,745,600	6,203,100	7.00	88,640,200

Table 2.—CANADA—Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business—cont'd

Kind of business	Number of establishments reporting (1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses (2)		Net sales (1930) \$
				\$	p.c.	
FOREST PRODUCTS (EXCEPT LUMBER)	40	45	194,200	529,000	8.28	6,389,800
FURNITURE AND HOUSE FURNISHINGS	97	78	1,684,300	3,427,800	25.51	13,437,900
Furniture	13	9	137,700	250,000	27.28	916,500
House furnishings	74	55	1,436,500	2,938,400	24.83	11,834,700
Musical instruments and sheet music	10	14	110,100	239,400	34.86	686,700
GENERAL MERCHANDISE	52	38	1,077,900	2,016,600	15.63	12,904,800
GROCERIES AND FOOD SPECIALTIES	522	313	10,172,100	18,894,200	8.72	216,735,100
Groceries (general line)	341	213	8,606,700	15,725,600	8.21	191,501,200
Food and grocery specialties	181	100	1,565,400	3,168,600	12.57	25,233,900
HARDWARE	144	98	6,538,300	12,113,100	18.63	65,001,900
Hardware (general line)	84	53	3,706,300	6,551,500	17.95	36,494,000
Hardware (specialty)	60	45	2,832,000	5,561,600	19.51	28,507,900
IRON AND STEEL SCRAP AND OTHER WASTE MATERIALS	125	170	764,100	1,592,100	17.64	9,026,900
Iron and steel scrap	21	26	132,600	366,900	11.65	3,149,800
Junk and scrap	59	79	283,200	618,600	20.61	3,002,000
Other waste materials	45	65	348,300	606,600	21.10	2,875,100
JEWELLERY AND OPTICAL GOODS	146	82	1,768,900	3,225,800	30.13	10,706,600
Jewellery	94	75	1,033,500	2,107,000	26.56	7,931,800
Optical goods	52	7	735,400	1,118,800	40.32	2,774,800
LEATHER AND LEATHER GOODS (EXCEPT GLOVES AND SHOES)	49	47	628,200	1,241,400	18.06	6,875,200
Leather and leather goods (general line)	12	3	436,300	778,400	25.21	3,087,400
Leather and leather belting	34	41	184,500	442,000	12.08	3,658,800
Luggage and leather goods	3	3	7,400	21,000	16.28	129,000
LUMBER AND BUILDING MATERIALS (OTHER THAN METAL)	214	127	3,632,900	7,268,000	15.92	45,655,600
Construction and building materials (other than metal and wood)	106	53	2,162,200	4,192,800	20.62	20,338,200
Lumber and mill work	108	74	1,470,700	3,075,200	12.15	25,317,400

Table 2.--CANADA - Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business - cont'd

Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
MACHINERY, EQUIPMENT AND SUPPLIES (EXCEPT ELECTRICAL)	358	170	6,748,200	13,811,100	24.79	55,713,400
Commercial equipment and supplies.	33	25	388,700	718,500	28.56	2,515,900
Construction equipment and supplies	19	9	378,800	770,700	15.31	5,032,700
Farm machinery and equipment	30	4	1,698,600	4,204,900	30.64	13,724,200
Manufacturing, lumbering, mining and drilling machinery, equipment and supplies	143	72	2,519,000	4,727,400	21.55	21,933,000
Professional equipment and supplies	57	19	1,096,300	2,121,800	31.65	6,703,700
Service equipment and supplies ...	54	31	432,500	841,500	26.11	3,223,300
Transportation equipment and supplies	22	10	234,300	426,500	16.52	2,580,600
METALS AND METAL WORK	49	14	1,096,200	1,893,800	13.56	13,961,000
Iron and steel (except scrap)	36	9	859,600	1,431,500	14.47	9,890,300
Metals and metal work other than iron and steel	13	5	236,600	462,300	11.36	4,070,700
PAPER AND PAPER PRODUCTS	120	46	2,339,800	4,268,100	19.29	22,120,700
Paper and paper products (general line)	41	11	1,043,400	1,950,400	20.47	9,529,000
Paper and paper products (specialty, n.e.s.)	57	24	880,100	1,583,900	16.65	9,515,600
Stationery and stationery supplies	19	11	376,800	648,800	24.24	2,677,000
Wallpaper	3	-	39,500	85,000	21.30	399,100
PETROLEUM AND PETROLEUM PRODUCTS ...	92	78	551,000	1,471,100	19.41	7,580,800
Gasoline and oil	44	45	257,800	675,000	14.73	4,581,000
Gasoline and naphthas	1	(X)	(X)	(X)	(X)	(X)
Lubricating oils and greases	30	23	190,200	522,300	35.35	1,477,600
Petroleum and petroleum products (general line)	15	9	79,700	225,300	17.92	1,257,600
Other petroleum and petroleum products	2	(X)	(X)	(X)	(X)	(X)
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	61	36	1,307,600	2,252,500	19.29	11,680,000
Plumbing equipment and supplies ..	52	29	1,107,800	1,922,000	18.03	10,661,500
Heating equipment and supplies ...	9	7	199,800	330,500	32.45	1,018,500

Table 2--CANADA--Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business--cont'd

Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
TOBACCO AND TOBACCO PRODUCTS						
(EXCEPT LEAF)	225	223	1,462,400	2,980,800	7.79	38,264,200
Cigars	2	(X)	(X)	(X)	(X)	(X)
Cigars, cigarettes and tobacco ...	47	39	238,100	460,600	8.52	5,403,900
Tobacco	2	(X)	(X)	(X)	(X)	(X)
Tobacco and confectionery	174	179	1,178,800	2,412,700	7.66	31,489,200
ALL OTHER	142	107	1,651,300	3,172,000	20.49	15,479,000
Books, periodicals and newspapers.	56	46	749,900	1,390,200	19.05	7,299,000
Oils, greases, soaps and waxes ...	9	-	100,600	217,100	17.64	1,231,000
Rubber (general line)	3	4	37,000	87,700	11.47	590,300
Textiles and textile materials (other than dry goods)	18	10	240,200	438,300	17.42	2,515,900
Miscellaneous kinds of business ..	56	47	523,600	1,058,700	27.55	3,842,800

Selected Kinds of Business

Amusement, sporting and photographic goods --						
Sporting goods (general line)	7	7	128,200	285,000	32.42	879,100
Toys, novelties and fireworks	10	5	85,100	162,400	17.68	918,700
Automotive --						
Equipment (general line)	47	42	718,200	1,434,000	28.87	4,967,600
Equipment and radio	34	12	1,182,500	2,110,300	19.18	11,002,300
Chemicals, drugs and allied products --						
Industrial and refined	30	16	283,700	595,000	10.87	5,471,600
Drug sundries	6	3	91,200	135,200	21.42	631,300
Patent medicines	11	5	210,900	623,200	24.29	2,566,000
Toilet articles	5	4	55,500	149,100	22.65	658,200
Toilet preparations	7	2	138,600	308,700	41.78	738,800
Dry goods and apparel --						
Clothing and furnishings	24	25	271,300	569,200	13.71	4,150,700
Clothing, men's and boys'	10	10	23,800	80,700	12.00	672,700
Clothing, women's and children's .	11	9	30,400	105,100	19.65	534,800
Furnishings (general line)	8	8	156,100	288,500	15.21	1,896,400
Furnishings, men's and boys'	9	4	137,900	278,200	19.56	1,422,100
Hats and caps	6	7	154,100	355,600	24.40	1,457,100
Knit goods	19	23	153,900	359,700	15.89	2,264,100
Gloves	6	5	118,300	234,500	15.48	1,514,500
Motions (general line)	50	45	328,300	712,700	27.49	2,592,800
Piece goods (general line)	60	34	714,400	1,433,700	14.05	10,205,000
Silks and velvets	16	6	305,400	605,100	12.56	4,896,000
Woolens and worsteds	51	39	527,900	1,176,900	15.65	7,521,900

Table 2.—CANADA —Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business —continued

Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
Electrical —						
Electrical merchandise (general line)	18	7	355,300	612,100	15.10	4,052,600
Electrical appliances	14	5	179,900	373,400	22.63	1,650,000
Electrical equipment and supplies (general line)	42	42	657,800	1,220,100	16.27	7,499,800
Motors and generators	9	—	214,600	310,400	26.02	1,193,000
Farm products (not elsewhere specified) —						
Flowers and nursery stock	13	11	105,500	207,900	25.74	807,600
Seeds, bulbs and nursery stock ...	6	6	155,300	366,100	24.99	1,464,800
Furs (raw)	70	69	350,500	1,053,100	9.94	10,589,500
Hides and skins	28	31	155,800	369,500	9.83	3,759,300
Farm supplies (except machinery and equipment) —						
Hay, grain and feed	31	33	175,300	421,200	5.77	7,303,800
Food products (not elsewhere specified) —						
Confectionery	72	75	288,000	547,500	12.49	4,332,400
Butter and cheese	11	6	221,100	770,000	3.79	20,319,400
Cheese	4	3	27,200	54,100	2.80	1,933,400
Milk and cream	3	1	119,000	228,000	31.79	740,400
Eggs	11	11	27,300	76,100	9.27	821,000
Poultry	6	5	37,200	88,900	11.45	776,100
Poultry and poultry products (general line)	12	15	77,700	192,500	10.49	1,835,000
Fruits	54	61	485,100	942,700	7.62	12,364,700
Fruits and vegetables (general line)	182	184	1,969,700	4,271,400	9.09	46,989,200
Produce	86	35	1,568,200	3,316,100	11.26	29,443,400
Vegetables	31	36	158,700	360,900	9.39	3,844,400
Meats (fresh)	84	94	195,000	517,800	7.92	6,541,800
Meats and meat products (general line)	25	25	222,900	438,400	8.92	4,913,700
Meats and provisions	92	19	2,297,900	5,191,600	6.76	76,838,000
Forest products (except lumber) —						
Logs, piles and posts	11	8	59,700	119,500	12.63	945,800
Pulpwood	17	24	80,300	237,100	6.31	3,756,600
Railroad ties	3	5	35,100	67,400	4.76	1,415,600

Table 2.—CANADA - Operating expenses, Wholesalers Proper, 1930, By Kinds of Business - cont'd

Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	P.C.	
Furniture and house furnishings --						
Furniture (household)	7	4	74,100	140,300	25.63	547,300
China, glassware, crockery and pottery	37	27	1,013,100	1,958,300	26.88	7,285,100
Floor coverings	14	9	256,200	605,100	19.65	3,080,000
House furnishings (general line) .	7	8	40,500	78,800	13.21	596,600
Musical instruments, accessories and parts	7	11	72,900	160,800	30.12	533,900
Groceries and food specialties --						
Canned goods (general line)	4	1	38,400	61,700	5.66	1,039,500
Canned sea food	3	-	32,500	49,600	6.58	753,600
Coffee, tea, spices and cocoa	44	35	384,900	827,400	11.41	7,250,700
Flour	5	3	14,800	29,500	3.37	875,900
Flour and feed	24	25	151,600	266,100	5.75	4,628,700
Other food and grocery specialties	87	21	905,700	1,857,400	18.53	10,021,700
Hardware --						
Shelf hardware	6	1	141,100	231,200	20.26	1,140,900
Hardware and radio	18	-	1,368,800	2,964,100	19.19	15,449,200
Hardware and plumbing	6	-	683,000	1,072,300	16.73	6,411,000
Hardware and lines other than specified	13	19	366,000	777,000	21.24	3,657,900
Iron and steel scrap and other waste materials --						
Bottles	15	26	55,300	101,800	13.40	759,600
Paper (waste)	6	11	162,800	284,600	32.58	873,500
Rags	11	13	103,100	173,400	18.83	920,700
Jewellery and optical goods --						
Clocks and watches	21	14	289,200	661,100	32.40	2,040,500
Diamonds and other precious stones	11	9	26,600	70,000	8.44	829,700
Jewellery (general line)	43	36	522,500	1,054,900	27.21	3,877,100
Leather and leather goods (except gloves and shoes) --						
Leather (general line)	20	26	120,400	302,200	10.50	2,879,200
Wood and building materials (other than metal) --						
Asbestos products	5	2	53,100	108,000	20.71	521,500
Brick and tile	10	11	193,700	312,000	31.90	978,200
Building materials (general line).	33	21	829,600	1,887,700	17.33	10,892,400
Glass	22	2	569,200	1,002,100	28.00	3,578,700
Lumber	79	52	1,094,500	2,299,700	11.69	19,680,000
Lumber and mill work	25	20	305,500	637,800	12.27	5,197,800

Table 2.—CANADA—Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business—cont'd

Kind of business	Number of establishments reporting (1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses (2)		Net sales (1930) \$
				\$	P.C.	
Machinery, equipment and supplies (except electrical) —						
Butchers'	13	13	274,100	450,800	23.82	1,892,400
Construction machinery	6	1	114,000	216,000	17.90	1,206,600
Construction machinery, equipment and supplies (general line)	10	5	203,000	418,900	13.43	3,120,200
Bottles and bottling equipment ...	14	12	190,300	361,900	19.25	1,880,300
Jewellers'	14	12	103,900	198,900	38.29	519,500
Machine tools	9	1	190,100	328,000	21.42	1,531,500
Mill and mine supplies (general line)	29	4	971,600	1,658,400	18.37	9,028,600
Oil well	3	1	58,900	130,500	7.60	1,717,000
Painters' and lithographers'	13	8	295,200	582,500	35.95	1,620,100
Dentists'	25	1	393,200	643,600	28.70	2,242,700
Scientific and laboratory	8	—	250,500	610,900	37.96	1,609,400
Surgical, medical and hospital ...	11	8	331,000	640,200	33.62	1,904,400
Barber and beauty parlor	19	11	123,300	257,800	26.04	989,900
Fire protection equipment	7	2	69,400	140,100	25.01	560,200
Laundry	3	—	92,500	170,000	24.32	698,900
Railroad	10	2	146,800	254,300	13.92	1,827,200
Marine	8	8	48,700	89,600	17.76	504,400
Metals and metal work —						
Iron and steel (except scrap)	20	7	668,400	1,022,800	12.51	8,173,200
Iron and steel products (n.e.s.) ..	16	2	191,200	408,700	23.80	1,717,100
Sheet metal products	7	4	142,200	305,200	12.93	2,360,700
Other metals and metal work	3	—	77,300	128,800	11.08	1,162,400
Paper and paper products —						
Paper	21	5	609,300	1,081,900	17.82	6,071,600
Wrapping paper and paper bags	20	15	161,600	297,600	14.15	2,102,800
Other paper products	16	4	109,200	204,400	15.24	1,341,200
Plumbing and heating equipment and supplies —						
Plumbing and mill supplies	6	2	92,000	182,200	17.05	1,068,800
Plumbing and heating equipment and supplies (general line)	42	27	924,600	1,579,000	17.56	8,990,700

Table 2.--CANADA -- Operating Expenses, Wholesalers Proper, 1930, By Kinds of Business --
cont'd

Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
All other --						
Books and periodicals	28	16	562,400	1,043,700	23.67	4,408,700
Newspapers and magazines	28	30	187,500	346,500	11.99	2,890,300
Waxes, polishes, etc.	3	-	56,400	138,100	17.33	796,800
Textiles and textile materials, other than dry goods (general line)	8	-	169,200	300,700	17.62	1,706,200
Novelties	14	13	66,400	149,500	23.92	625,000
Smokers' supplies	12	11	251,100	473,900	24.87	1,905,500

(1) All establishments did not report full particulars of operating expenses. This table includes only those establishments which gave total operating expenses. The operating expenses shown in this table should be considered representative only when the sales of establishments reporting total expenses form a high proportion of the total sales of all establishments in the same classification.

(2) Not including proprietors' salaries.

Table 3.--CANADA -- Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business

Type of establishment and Kind of business	Number of establishments reporting(1)	Number of proprietors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
TOTAL, ALL ESTABLISHMENTS REPORTING	6,992	1,603	68,039,800	147,353,100	7.28	2,024,447,000
BULK TANK STATIONS	3,405	12	12,416,800	27,335,100	15.18	180,115,500
Petroleum and petroleum products	3,405	12	12,416,800	27,335,100	15.18	180,115,500
DISTRICT AND GENERAL SALES OFFICES	104	2	7,985,500	16,894,600	10.60	159,447,300
Automotive	11	-	1,813,500	2,177,200	6.85	31,763,900
Chemicals, drugs and allied products	14	-	422,000	858,300	17.25	4,976,200
Coal and coke	5	-	293,700	1,502,000	13.06	11,501,300
Dry goods and apparel	4	-	108,400	201,900	6.02	3,351,600
Electrical	14	-	1,795,700	3,517,500	16.20	21,719,500
Food products (not elsewhere specified)	4	-	159,200	643,500	13.26	4,853,800
Groceries and food specialties.	8	-	887,000	2,469,900	10.12	24,414,500
Lumber and building materials (other than metal)	8	-	366,100	949,800	21.54	4,408,500

Table 3.--CANADA -- Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business - cont'd

Type of establishment and Kind of business	Number of estab- lish- ments report- ing(1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
DISTRICT AND GENERAL SALES OFFICES - cont'd						
Machinery, equipment and supplies (except electrical)	12	1	703,700	1,408,400	21.01	6,704,600
Metals and metal work	4	-	142,400	317,500	13.32	2,383,200
All other (3)	20	1	1,293,800	2,848,600	6.57	43,370,200
MANUFACTURERS' SALES BRANCHES	1,327	15	26,123,200	56,760,600	10.38	546,774,800
Amusement, sporting and photographic goods	14	-	166,000	339,300	13.81	2,456,300
Automotive	65	-	1,948,500	4,229,600	9.85	42,946,700
Chemicals, drugs and allied products	123	1	2,156,800	4,595,400	15.08	30,481,200
Dry goods and apparel	147	3	1,772,400	3,668,700	8.26	44,433,900
Electrical	147	1	3,713,100	6,885,400	7.68	89,605,300
Farm supplies (except machinery and equipment)	4	-	23,600	63,800	11.96	533,500
Food products (not elsewhere specified)	73	-	1,065,700	3,307,100	18.67	17,714,700
Furniture and house furnishings ..	68	-	881,300	1,511,500	19.73	7,659,400
Groceries and food specialties ...	154	4	2,934,900	8,462,100	12.22	69,241,000
Hardware	28	-	381,300	833,000	16.86	4,939,900
Jewellery and optical goods	3	-	17,700	25,600	18.95	135,100
Leather and leather goods (except gloves and shoes)	21	-	219,900	449,600	11.43	3,934,500
Lumber and building materials (other than metal)	43	-	1,126,000	2,334,100	8.30	28,105,400
Machinery, equipment and supplies (except electrical)	186	-	4,470,500	8,938,600	18.67	47,885,500
Metals and metal work	53	-	568,100	1,021,300	3.74	27,286,400
Paper and paper products	46	2	629,100	1,307,500	6.29	20,800,300
Petroleum and petroleum products .	22	-	869,100	1,336,700	5.01	26,684,800
Plumbing and heating equipment and supplies	56	3	1,347,400	2,768,400	17.70	15,639,300
Tobacco and tobacco products (except leaf)	15	-	488,800	1,285,100	2.95	43,496,300
All other (3)	59	1	1,343,000	3,397,800	14.91	22,795,300
EXPORT MERCHANTS (4)	24	3	1,240,500	3,150,700	2.31	136,644,700
Farm products (not elsewhere specified)	13	2	837,300	2,315,400	2.24	103,513,600
All other (3)	11	1	403,200	835,300	2.52	33,131,100

Table 3.—CANADA - Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business - cont'd

Type of establishment and Kind of business	Number of estab- lish- ments report- ing(1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses (2)		Net sales (1930) \$
				\$	P.C.	
BROKERS (INCLUDING AUCTION COMPANIES)	143	102	790,600	1,544,700	1.83	84,259,400
Farm products (not elsewhere specified)	31	26	216,000	413,800	1.33	31,030,500
Food products (not elsewhere specified)	41	26	211,700	464,600	1.67	27,813,700
Forest products (except lumber) ..	5	4	18,900	42,800	4.11	1,040,500
Groceries and food specialties ...	53	35	299,800	481,500	2.22	21,640,500
Lumber and building materials (other than metal)	5	6	8,400	32,600	7.09	460,000
All other (3)	8	5	35,800	109,400	4.81	2,274,200
COMMISSION MERCHANTS	158	148	1,111,200	2,278,400	2.94	77,372,400
Coal and coke	14	5	62,700	116,700	6.02	1,939,500
Dry goods and apparel	9	8	65,100	110,700	7.85	1,409,800
Farm products (not elsewhere specified)	54	53	435,200	805,000	1.64	49,082,800
Farm supplies (except machinery and equipment)	3	3	9,600	19,500	1.89	1,033,900
Food products (not elsewhere specified)	30	36	220,100	591,800	8.94	6,616,100
Groceries and food specialties ...	16	14	124,900	273,600	2.53	10,819,700
Leather and leather goods (except gloves and shoes)	3	4	3,100	9,200	2.16	425,900
Lumber and building materials (other than metal)	11	10	37,300	79,900	4.87	1,639,400
Machinery, equipment and supplies (except electrical)	3	3	15,800	33,500	8.34	401,600
Metals and metal work	3	-	21,300	36,300	5.26	690,700
All other (3)	12	12	116,100	202,200	6.10	3,313,000
EXPORT AGENTS	32	15	486,800	1,003,700	1.91	52,512,300
Farm products (not elsewhere specified)	3	3	3,600	18,200	.13	14,468,600
Food products (not elsewhere specified)	7	4	29,600	59,800	13.81	433,000
Groceries and food specialties ...	6	-	40,300	74,900	2.72	2,752,600
Lumber and building materials (other than metal)	8	4	167,800	330,600	3.42	9,661,100
All other (3)	8	4	245,500	520,200	2.06	25,197,000

Table 3. CANADA -- Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business -- cont'd

Type of establishment and Kind of business	Number of estab- lish- ments report- ing(1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	p.c.	
IMPORT AGENTS	387	291	3,136,800	6,500,400	6.79	95,767,800
Amusement, sporting and photo- graphic goods	4	5	11,400	31,800	11.81	269,200
Chemicals, drugs and allied products	38	26	372,500	752,200	14.11	5,331,000
Coal and coke	6	3	40,900	66,600	6.98	954,600
Dry goods and apparel	100	101	413,800	1,001,500	5.22	19,174,300
Electrical	14	4	393,000	834,000	26.37	3,162,100
Farm products (not elsewhere specified)	7	5	42,500	76,400	.92	8,311,700
Farm supplies (except machinery and equipment)	3	2	31,400	74,300	6.14	1,210,600
Food products (not elsewhere specified)	13	5	61,600	125,600	1.89	6,645,300
Furniture and house furnishings ..	13	16	49,100	133,500	10.30	1,295,500
General merchandise	6	3	99,700	338,100	25.01	1,351,700
Groceries and food specialties ..	19	19	134,800	235,500	3.78	6,237,800
Hardware	12	12	19,300	43,000	10.46	411,000
Jewellery and optical goods	9	11	18,100	44,600	9.18	486,000
Lumber and building materials (other than metal)	11	7	48,900	111,400	7.69	1,447,700
Machinery, equipment and supplies (except electrical)	62	37	562,800	1,026,200	9.29	11,045,000
Metals and metal work	31	8	459,600	927,000	4.62	20,059,900
Paper and paper products	4	3	32,300	43,800	15.48	283,000
All other (3)	35	24	345,100	634,900	7.85	8,091,400
MANUFACTURERS' AGENTS	675	569	3,456,100	6,807,500	5.96	114,296,000
Amusement, sporting and photo- graphic goods	7	6	38,400	66,300	13.38	495,600
Automotive	20	18	129,800	260,700	11.15	2,338,500
Chemicals, drugs and allied products	33	24	219,100	386,100	10.83	3,563,500
Dry goods and apparel	248	217	770,000	1,465,100	3.75	39,050,900
Electrical	35	23	294,700	591,400	15.94	3,710,400
Farm products (not elsewhere specified)	3	3	18,000	42,000	10.06	417,700
Food products (not elsewhere specified)	13	20	39,200	106,900	16.95	630,800
Furniture and house furnishings ..	15	13	57,200	130,200	6.48	2,009,500
General merchandise	13	11	45,700	78,600	5.13	1,532,500
Groceries and food specialties ..	58	39	429,100	848,100	3.13	27,065,800
Hardware	29	32	126,400	227,000	5.20	4,366,800
Jewellery and optical goods	7	7	10,200	24,500	13.36	183,400
Leather and leather goods (except gloves and shoes)	11	11	53,600	107,200	5.02	2,136,300
Lumber and building materials (other than metal)	20	16	210,200	311,900	9.53	3,272,400

Table 3.—CANADA — Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business — cont'd

Type of establishment and Kind of business	Number of estab- lish- ments report- ing (1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses (2)		Net sales (1930) \$
				\$	p.c.	
MANUFACTURERS' AGENTS - cont'd						
Machinery, equipment and supplies (except electrical)	95	73	652,000	1,450,000	14.83	9,779,000
Metals and metal work	6	4	25,400	44,700	3.42	1,306,300
Paper and paper products	18	13	105,200	180,000	6.98	2,580,200
Plumbing and heating equipment and supplies	11	8	69,200	144,400	11.80	1,223,300
Tobacco and tobacco products (except leaf)	8	5	64,400	135,800	2.86	4,755,100
All other (3)	25	26	98,300	206,600	5.33	3,878,000
PURCHASING AGENTS AND RESIDENT BUYERS	11	5	103,500	188,600	2.45	7,695,400
Farm products (not elsewhere specified)	5	2	53,100	99,200	1.52	6,533,700
All other (3)	6	3	50,400	89,400	7.70	1,161,700
SELLING AGENTS	57	25	1,104,900	2,320,800	5.73	40,504,700
Chemicals, drugs and allied products	10	4	352,300	819,400	8.69	9,427,300
Coal and coke	11	3	96,200	180,200	7.26	2,483,500
Dry goods and apparel	8	3	170,200	256,800	5.28	4,864,400
Food products (not elsewhere specified)	3	1	15,800	31,300	16.24	192,700
Lumber and building materials (other than metal)	3	3	3,900	24,800	4.93	503,100
Machinery, equipment and supplies (except electrical)	6	2	70,900	113,100	9.21	1,228,300
All other (3)	16	9	395,600	895,200	4.11	21,805,400
BUYERS OF FARM PRODUCTS (CITY AND COUNTRY)	262	292	372,600	1,017,400	6.56	15,517,700
Farm products (not elsewhere specified)	136	153	109,800	371,900	6.76	5,501,100
Farm supplies (except machinery and equipment)	23	30	29,100	68,800	9.18	749,500
Food products (not elsewhere specified)	99	104	233,200	572,400	6.22	9,208,700
Forest products (except lumber) ...	3	3	-	2,300	9.83	23,400
All other (3)	1	2	500	2,000	5.71	35,000
CO-OPERATIVE MARKETING ASSOCIATIONS AND CO-OPERATIVE SALES AGENCIES ...	68	-	1,163,700	6,013,700	2.90	207,625,400
Farm products (not elsewhere specified)	19	-	529,900	4,679,900	2.56	183,082,300
Food products (not elsewhere specified)	45	-	571,100	1,071,900	4.68	22,893,600
All other (3)	4	-	62,700	261,900	15.88	1,649,500

Table 3.—CANADA — Operating Expenses, Other Wholesale Establishments, 1930,
By Types and Kinds of Business — cont'd.

Type of establishment and Kind of business	Number of estab- lish- ments report- ing(1)	Number of pro- pri- etors	Salaries and wages of employees \$	Total Expenses(2)		Net sales (1930) \$
				\$	P.c.	
OTHER ASSEMBLERS AND BUYERS OF FARM PRODUCTS	79	40	2,381,500	4,084,200	3.22	126,872,500
Farm products (not elsewhere specified)	48	20	2,110,000	3,278,200	2.71	120,967,000
Farm supplies (except machinery and equipment)	5	4	13,700	46,100	10.14	454,600
Food products (not elsewhere specified)	26	16	257,800	759,900	13.94	5,450,900
CHAIN STORE WAREHOUSES	69	5	4,252,600	7,429,100	4.75	156,405,800
Chemicals, drugs and allied products	23	—	2,066,400	3,360,900	4.66	72,121,100
Dry goods and apparel	8	—	203,500	400,400	9.23	4,339,300
General merchandise	12	2	467,100	1,136,300	10.80	10,522,300
Groceries and food specialties	22	3	1,402,900	2,293,700	3.54	64,746,200
Tobacco and tobacco products (except leaf)	4	—	112,700	237,800	5.08	4,676,900
FILM EXCHANGES	62	6	1,194,700	2,486,800	25.38	9,799,300
Amusement, sporting and photo- graphic goods	62	6	1,194,700	2,486,800	25.38	9,799,300
OTHERS (5)	129	73	718,800	1,536,800	11.97	12,836,000
Chemicals, drugs and allied products	93	67	540,000	1,194,600	11.08	10,778,100
Dry goods and apparel	6	—	21,100	29,800	11.14	267,600
Electrical	3	—	19,800	31,400	24.36	128,900
Groceries and food specialties	4	2	8,800	17,900	14.11	126,900
Petroleum and petroleum products ..	6	2	16,100	30,500	26.87	113,500
All other (3)	17	2	113,000	232,600	16.37	1,421,000

(1) All establishments did not report full particulars of operating expenses. This table includes only those establishments which gave total operating expenses. The operating expenses shown in this table should be considered representative only when the sales of establishments reporting total expenses form a high proportion of the total sales of all establishments in the same classification.

(2) Not including proprietors' salaries.

(3) Includes kinds of business other than specified.

(4) Operating on their own account.

(5) Includes types of establishments other than specified.

Table 4.—CANADA — Number of Establishments and

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosing

Kind of business	TOTAL		Wholesalers Proper(1)		District and general sales offices	
	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$
1 TOTAL	13,140	3,325,210	4,998	1,075,099	118	198,379
2 Amusement, sporting and photographic goods	145	17,688	49	4,278	1	(X)
3 Automotive	267	107,430	158	27,214	11	31,764
4 Chemicals, drugs and allied products ..	520	174,596	147	34,173	14	4,976
5 Coal and coke	121	67,865	79	50,252	5	11,501
6 Dry goods and apparel	1,209	235,365	556	102,358	5	(X)
7 Electrical	361	143,146	132	22,925	14	21,720
8 Farm products (not elsewhere specified)	810	649,159	195	25,136	5	6,817
9 Farm supplies (except machinery and equipment)	145	18,992	71	12,877	-	-
0 Food products (not elsewhere specified)	1,484	367,834	947	233,176	5	6,239
1 Forest products (except lumber)	85	23,776	51	4,621	1	(X)
2 Furniture and house furnishings	220	28,199	104	13,633	2	(X)
3 General merchandise	102	30,724	59	13,478	-	-
4 Groceries and food specialties	966	463,007	552	216,964	8	24,415
5 Hardware	240	78,609	153	65,943	1	(X)
6 Iron and steel scrap and other waste materials	155	10,385	150	10,061	-	-
7 Jewellery and optical goods	175	11,996	154	10,858	-	-
8 Leather and leather goods (except gloves and shoes)	105	16,758	58	7,377	3	1,884
9 Lumber and building materials (other than metal)	388	120,704	240	47,693	8	4,409
0 Machinery, equipment and supplies (except electrical)	798	141,368	383	58,505	16	8,512
1 Metals and metal work	161	97,618	50	14,059	6	(X)
2 Paper and paper products	208	95,237	124	22,462	2	(X)
3 Petroleum and petroleum products	3,738	220,375	104	8,382	1	(X)
4 Plumbing and heating equipment and supplies	151	31,033	62	11,725	3	1,506
5 Tobacco and tobacco products (except leaf)	298	110,307	264	40,656	2	(X)
6 All other	288	63,039	156	16,293	5	11,607

(1) Except exporters

(2) Operating on their own account

Net Sales, 1930, By Types and Kinds of Business

thousands of dollars)

individual operations, but these are included in the totals.

Manufacturers' sales branches		Export merchants(2)		Agents and Brokers							
				Brokers (including auction companies)		Commission merchants		Export agents		Import agents	
Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$
1,428	556,530	29	143,389	178	135,337	220	101,312	42	58,838	458	99,525
15	2,465	-	-	-	-	1	(X)	-	-	5	(X)
66	43,191	-	-	-	-	3	(X)	-	-	4	510
127	30,754	-	-	1	(X)	3	(X)	-	-	45	6,090
-	-	-	-	-	-	16	2,379	2	(X)	6	955
164	45,083	-	-	1	(X)	18	1,939	-	-	132	20,821
150	90,505	-	-	-	-	1	(X)	-	-	16	3,239
1	(X)	15	106,059	41	75,353	75	70,877	7	19,812	7	8,312
5	(X)	-	-	-	-	5	1,057	1	(X)	3	1,211
78	18,602	1	(X)	50	29,552	34	6,732	8	(X)	14	6,655
2	(X)	1	(X)	6	1,341	3	375	1	(X)	-	-
74	8,093	-	-	1	(X)	2	(X)	-	-	15	1,377
-	-	1	(X)	3	238	1	(X)	2	(X)	6	1,352
183	72,172	-	-	63	25,921	20	11,151	7	2,894	22	6,495
31	5,107	-	-	1	(X)	1	(X)	-	-	13	438
-	-	-	-	1	(X)	-	-	-	-	1	(X)
3	135	-	-	1	(X)	-	-	-	-	9	486
21	3,935	-	-	-	-	5	513	-	-	3	462
48	29,832	9	16,270	8	844	13	1,780	10	10,031	11	1,448
204	48,677	-	-	1	(X)	3	402	2	(X)	68	11,289
54	27,318	-	-	-	-	4	704	-	-	34	20,265
47	20,835	2	(X)	-	-	3	56	1	(X)	4	283
22	26,685	-	-	-	-	-	-	-	-	2	(X)
59	15,751	-	-	-	-	-	-	-	-	11	(X)
15	43,496	-	-	-	-	2	(X)	-	-	-	-
59	19,965	-	-	-	-	7	2,125	1	(X)	27	6,764

Table 4.-CANADA--Number of Establishments and Net

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosing

Kind of business	Agents and Brokers - cont'd					
	Manufacturers' agents		Purchasing agents and resident buyers		Selling agents	
	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$	Number of establishments	Net sales (1930) \$
1 TOTAL	825	127,458	11	7,695	64	41,604
2 Amusement, sporting and photographic goods .	11	540	-	-	-	-
3 Automotive	23	4,625	-	-	1	(X)
4 Chemicals, drugs and allied products	43	3,860	-	-	10	9,427
5 Coal and coke	1	(X)	-	-	12	2,488
6 Dry goods and apparel	306	43,539	1	(X)	9	4,884
7 Electrical	43	4,383	-	-	1	(X)
8 Farm products (not elsewhere specified)	3	418	5	6,534	-	-
9 Farm supplies (except machinery and equipment)	-	-	-	-	-	-
10 Food products (not elsewhere specified)	19	916	1	(X)	5	267
11 Forest products (except lumber)	3	273	-	-	-	-
12 Furniture and house furnishings	21	2,286	-	-	-	-
13 General merchandise	14	1,678	1	(X)	2	(X)
14 Groceries and food specialties	67	29,095	-	-	1	(X)
15 Hardware	38	5,122	-	-	1	(X)
16 Iron and steel scrap and other waste materials	-	-	-	-	1	(X)
17 Jewellery and optical goods	8	(X)	-	-	-	-
18 Leather and leather goods (except gloves and shoes)	15	2,587	-	-	-	-
19 Lumber and building materials (other than metal)	23	3,338	1	(X)	4	(X)
20 Machinery, equipment and supplies (except electrical)	108	10,227	1	(X)	7	2,186
21 Metals and metal work	9	1,602	-	-	2	(X)
22 Paper and paper products	22	2,692	-	-	2	(X)
23 Petroleum and petroleum products	1	(X)	-	-	-	-
24 Plumbing and heating equipment and supplies.	14	1,287	-	-	-	-
25 Tobacco and tobacco products (except leaf) .	9	4,978	-	-	-	-
26 All other	24	3,613	1	(X)	6	2,219

(3) Including assemblers of farm products, elevators (independent), elevators (line), milk

(4) Including 110 exporters with sales of \$36,221,000; 3,602 bulk tank stations with sales with sales of \$12,888,000; and 11 other establishments with sales of \$804,000.

Sales, 1930, By Types and Kinds of Business - cont'd

thousands of dollars)

individual operations, but these are included in the totals.

Assemblers and Buyers of Farm Products						Chain store warehouses		Others(4)		
Buyers of farm products (city and country)		Co-operative marketing and selling agencies		Other Assemblers and buyers of farm products(3)						
Number of estab- lish- ments	Net sales (1930) \$	Number of estab- lish- ments	Net sales (1930) \$	Number of estab- lish- ments	Net sales (1930) \$	Number of estab- lish- ments	Net sales (1930) \$	Number of estab- lish- ments	Net sales (1930) \$	
570	21,896	95	216,316	102	135,347	79	161,912	3,923	244,573	1
-	-	-	-	-	-	-	-	63	9,809	2
-	-	-	-	-	-	-	-	1	(X)	3
-	-	-	-	-	-	24	72,411	106	12,210	4
-	-	-	-	-	-	-	-	-	-	5
-	-	-	-	-	-	8	4,339	9	401	6
-	-	-	-	-	-	-	-	4	(X)	7
350	9,898	28	189,300	67	128,870	-	-	11	(X)	8
41	1,012	4	997	7	543	-	-	8	402	9
171	10,866	60	24,376	28	5,934	7	2,069	56	21,459	10
5	39	-	-	-	-	-	-	12	2,952	11
-	-	-	-	-	-	-	-	1	(X)	12
1	(X)	-	-	-	-	12	10,522	-	-	13
2	(X)	2	(X)	-	-	24	67,894	15	4,426	14
-	-	-	-	-	-	-	-	1	(X)	15
-	-	-	-	-	-	-	-	2	(X)	16
-	-	-	-	-	-	-	-	-	-	17
-	-	-	-	-	-	-	-	-	-	18
-	-	-	-	-	-	-	-	13	4,342	19
-	-	-	-	-	-	-	-	5	968	20
-	-	-	-	-	-	-	-	2	(X)	21
-	-	-	-	-	-	-	-	1	(X)	22
-	-	-	-	-	-	-	-	3,608	184,965	23
-	-	-	-	-	-	-	-	2	(X)	24
-	-	-	-	-	-	4	4,677	2	(X)	25
-	-	1	(X)	-	-	-	-	1	(X)	26

stations, packers and shippers.

of \$184,852,000; 63 film exchanges with sales of \$9,808,000; 137 warehouses (distributing)

Table 5.—CANADA - Wholesalers Proper, 1930, By

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosing

Kind of business	TOTAL			Single-unit establishments		
	Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)	
		\$	p.c.		\$	p.c.
1 TOTAL	5,108	1,111,319	100.00	3,962	658,622	59.3
2 Amusement, sporting and photographic goods	49	4,277	100.00	35	3,548	82.9
3 Automotive	158	27,214	100.00	129	17,311	63.6
4 Chemicals, drugs and allied products	149	35,147	100.00	108	23,482	66.8
5 Coal and coke	79	50,252	100.00	54	28,069	55.9
3 Dry goods and apparel	556	102,358	100.00	470	74,675	73.0
Electrical	133	22,982	100.00	107	17,643	76.8
6 Farm products (not elsewhere specified) .	205	26,656	100.00	200	24,445	91.7
7 Farm supplies (except machinery and equipment)	79	13,279	100.00	69	10,358	81.8
0 Food products (not elsewhere specified) .	1,000	254,163	100.00	789	126,635	49.8
1 Forest products (except lumber)	63	7,573	100.00	63	7,573	100.0
2 Furniture and house furnishings	104	13,633	100.00	79	6,567	48.1
3 General merchandise	59	13,478	100.00	49	9,836	73.0
4 Groceries and food specialties	561	221,216	100.00	355	113,323	51.2
5 Hardware	153	65,943	100.00	112	34,857	52.9
6 Iron and steel scrap and other waste materials	151	10,118	100.00	151	10,118	100.0
7 Jewellery and optical goods	154	10,858	100.00	103	8,028	73.9
3 Leather and leather goods (except gloves and shoes)	58	7,377	100.00	49	5,335	72.3
3 Lumber and building materials (other than metal)	250	51,872	100.00	204	39,823	76.8
0 Machinery, equipment and supplies (except electrical)	386	59,321	100.00	226	21,684	36.6
1 Metals and metal work	50	14,059	100.00	32	5,233	37.2
2 Paper and paper products	124	22,462	100.00	67	8,924	39.7
3 Petroleum and petroleum products	104	8,382	100.00	91	7,339	88.1
4 Plumbing and heating equipment and supplies	62	11,725	100.00	43	7,307	62.3
5 Tobacco and tobacco products (except leaf)	264	40,656	100.00	244	33,388	82.2
6 All other	157	16,318	100.00	133	12,571	77.0

(1) As a firm may operate units in more than one kind of business, the number of than the number of units indicated by the heading.

Number of Marketing Units and By Kinds of Business(1)

thousands of dollars)

individual operations, but these are included in the totals.

2 units			3 - 5 units			6 - 25 units			Over 25 units			
Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		
	\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.	
363	127,298	11.4	337	140,819	12.7	306	114,488	10.3	140	70,092	6.3	1
6	303	7.1	8	426	10.0	-	-	-	-	-	-	2
17	4,813	17.7	12	5,090	18.7	-	-	-	-	-	-	3
16	3,737	10.6	6	1,330	3.8	19	6,598	18.8	-	-	-	4
9	18,494	36.8	-	-	-	16	3,689	7.3	-	-	-	5
41	18,759	18.3	28	5,772	5.6	17	3,152	3.1	-	-	-	6
23	4,463	19.4	3	876	3.8	-	-	-	-	-	-	7
5	2,211	8.3	-	-	-	-	-	-	-	-	-	8
2	(X)	(X)	8	(X)	(X)	-	-	-	-	-	-	9
36	15,165	6.0	39	23,721	9.3	81	47,323	18.6	55	41,319	16.3	10
-	-	-	-	-	-	-	-	-	-	-	-	11
3	773	5.7	7	4,058	29.8	15	2,235	16.4	-	-	-	12
4	1,357	10.1	6	2,285	16.9	-	-	-	-	-	-	13
31	(X)	(X)	44	31,871	14.4	47	33,797	15.3	84	(X)	(X)	14
15	9,965	15.1	26	21,121	32.0	-	-	-	-	-	-	15
-	-	-	-	-	-	-	-	-	-	-	-	16
12	727	6.7	4	104	1.0	35	1,999	18.4	-	-	-	17
1	(X)	(X)	8	(X)	(X)	-	-	-	-	-	-	18
18	5,327	10.3	10	3,351	6.4	18	3,371	6.5	-	-	-	19
56	8,332	14.0	62	19,187	32.3	42	10,118	17.1	-	-	-	20
9	5,709	40.6	9	3,117	22.2	-	-	-	-	-	-	21
27	7,181	32.0	30	6,357	28.3	-	-	-	-	-	-	22
2	(X)	(X)	3	(X)	(X)	8	659	7.9	-	-	-	23
12	1,608	13.7	7	2,810	24.0	-	-	-	-	-	-	24
10	(X)	(X)	9	4,343	10.6	-	-	-	1	(X)	(X)	25
8	1,530	9.4	8	670	4.1	8	1,547	9.5	-	-	-	26

establishments shown for a given unit group in any one kind of business may be less

Table 6.—CANADA - Other Wholesale Establishments, 1930

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosin

Kind of business	TOTAL			Single-unit establishments		
	Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)	
		\$	p.c.		\$	p.c.
1 TOTAL	8,032	2,213,891	100.00	2,539	921,155	41.
2 Amusement, sporting and photographic goods	96	13,411	100.00	21	971	7.
3 Automotive	109	80,215	100.00	30	3,236	4.
4 Chemicals, drugs and allied products	371	139,448	100.00	179	38,997	28.
5 Coal and coke	42	17,613	100.00	25	3,116	17.
6 Dry goods and apparel	653	133,007	100.00	410	55,972	42.
7 Electrical	228	120,165	100.00	43	(X)	(X)
8 Farm products (not elsewhere specified) ..	605	622,503	100.00	564	508,494	81.
9 Farm supplies (except machinery and equipment)	66	5,713	100.00	59	5,204	91.
10 Food products (not elsewhere specified) ..	484	113,671	100.00	365	58,407	51.
11 Forest products (except lumber)	22	16,203	100.00	21	(X)	(X)
12 Furniture and house furnishings	116	14,567	100.00	48	4,846	33.
13 General merchandise	43	17,246	100.00	29	7,762	45.
14 Groceries and food specialties	405	241,791	100.00	163	84,915	35.
15 Hardware	87	12,667	100.00	56	6,402	50.
16 Iron and steel scrap and other waste materials	4	267	100.00	4	267	100.
17 Jewellery and optical goods	21	1,139	100.00	18	1,004	88.
18 Leather and leather goods (except gloves and shoes)	47	9,380	100.00	27	4,253	45.
19 Lumber and building materials (other than metal)	138	68,832	100.00	92	28,638	41.
20 Machinery, equipment and supplies (except electrical)	412	82,047	100.00	167	15,874	19.
21 Metals and metal work	111	83,559	100.00	47	12,414	14.
22 Paper and paper products	84	72,775	100.00	45	43,070	59.
23 Petroleum and petroleum products	3,634	211,993	100.00	26	1,891	.
24 Plumbing and heating equipment and supplies	89	19,308	100.00	24	2,435	12.
25 Tobacco and tobacco products (except leaf)	34	69,650	100.00	6	2,455	3.
26 All other	131	46,721	100.00	70	17,780	38.

(1) As a firm may operate units in more than one kind of business, the number o
than the number of units indicated by the heading.

By Number of Marketing Units and By Kinds of Business(1)

thousands of dollars)

individual operations, but these are included in the totals.

2 units			3 - 5 units			6 - 25 units			Over 25 units			
Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		
	\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.	
396	244,362	11.0	769	295,325	13.4	931	562,502	25.4	3,397	190,547	8.6	1
4	171	1.3	23	3,742	27.9	48	8,527	63.6	-	-	-	2
2	(X)	(X)	16	2,297	2.9	61	(X)	(X)	-	-	-	3
37	33,354	23.9	87	26,394	18.9	68	40,703	29.2	-	-	-	4
-	-	-	9	12,881	73.1	8	1,616	9.2	-	-	-	5
95	34,996	26.3	70	33,181	24.9	78	8,858	6.7	-	-	-	6
26	3,872	3.2	64	18,116	15.1	95	94,509	78.6	-	-	-	7
9	17,066	2.8	15	17,640	2.8	17	79,303	12.7	-	-	-	8
4	170	3.0	3	339	5.9	-	-	-	-	-	-	9
16	7,763	6.8	74	28,805	25.3	29	18,696	16.5	-	-	-	10
1	(X)	(X)	-	-	-	-	-	-	-	-	-	11
18	1,523	10.4	25	1,836	12.6	35	6,362	43.7	-	-	-	12
5	1,357	7.9	3	1,252	7.2	6	6,875	39.9	-	-	-	13
29	47,084	19.5	64	22,490	9.3	149	87,302	36.1	-	-	-	14
11	883	7.0	9	859	6.8	11	4,523	35.7	-	-	-	15
-	-	-	-	-	-	-	-	-	-	-	-	16
2	(X)	(X)	-	-	-	1	(X)	(X)	-	-	-	17
7	2,424	25.9	13	2,703	28.8	-	-	-	-	-	-	18
14	15,441	22.4	32	24,753	36.0	-	-	-	-	-	-	19
68	(X)	(X)	113	24,060	29.3	64	34,126	41.6	-	-	-	20
31	51,519	61.7	27	17,926	21.4	6	1,700	2.0	-	-	-	21
11	7,061	9.7	10	17,585	24.2	18	5,059	6.9	-	-	-	22
4	393	.2	41	6,093	2.8	166	13,069	6.2	3,397	190,547	89.9	23
10	1,212	6.3	30	6,973	36.1	25	8,638	44.7	-	-	-	24
-	-	-	13	9,385	13.5	15	57,810	83.0	-	-	-	25
2	(X)	(X)	28	16,014	34.3	31	(X)	(X)	-	-	-	26

establishments shown for a given unit group in any one kind of business may be less

Table 7.--CANADA - Wholesalers Proper, 1930,

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosing

Kind of business	TOTAL			Under \$25,000			\$25,000 - \$49,999			\$50,000 - \$99,999		
	Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)	
		\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.
1 TOTAL	5,108	1,111,319	100.00	1,149	13,997	1.3	767	27,765	2.5	887	63,227	5.7
2 Amusement, sporting and photographic goods	49	4,277	100.00	14	203	4.8	10	391	9.1	10	651	15.2
3 Automotive	158	27,214	100.00	32	(X)	(X)	23	790	2.9	35	2,624	9.7
4 Chemicals, drugs and allied products	149	35,147	100.00	39	446	1.3	14	539	1.5	22	1,621	4.6
5 Coal and coke	79	50,252	100.00	6	76	.1	3	90	.2	11	744	1.5
6 Dry goods and apparel	556	102,358	100.00	115	1,423	1.4	103	3,632	3.5	115	8,255	8.1
7 Electrical	133	22,982	100.00	15	205	.9	18	741	3.2	27	1,851	8.1
8 Farm products (not elsewhere specified)	205	26,656	100.00	75	(X)	(X)	25	931	3.5	34	2,299	8.6
9 Farm supplies (except machinery and equipment)	79	13,279	100.00	17	(X)	(X)	20	689	5.2	13	939	7.1
10 Food products (not elsewhere specified)	1,000	254,163	100.00	279	3,214	1.3	131	4,770	1.9	138	9,716	3.8
1 Forest products (except lumber) ..	63	7,573	100.00	22	(X)	(X)	10	372	4.9	11	691	9.1
2 Furniture and house furnishings ..	104	13,633	100.00	26	(X)	(X)	19	656	4.8	24	1,737	12.7
3 General merchandise	59	13,478	100.00	6	85	.6	7	232	1.7	15	1,059	7.9
4 Groceries and food specialties ..	561	221,216	100.00	72	946	.4	67	2,413	1.1	55	4,002	1.8
5 Hardware	153	65,943	100.00	22	291	.4	15	548	.8	18	1,336	2.0
6 Iron and steel scrap and other waste materials	151	10,118	100.00	75	597	5.9	23	862	8.5	24	1,591	15.7
7 Jewellery and optical goods	154	10,858	100.00	59	846	7.8	37	1,349	12.4	27	1,928	17.8
8 Leather and leather goods (except gloves and shoes)	58	7,377	100.00	15	181	2.5	10	321	4.4	12	948	12.8
9 Lumber and building materials (other than metal)	250	51,872	100.00	32	405	.8	39	1,431	2.8	47	3,394	6.5
10 Machinery, equipment and supplies (except electrical) ..	386	59,321	100.00	92	1,211	2.0	59	2,152	3.6	84	5,894	9.9
11 Metals and metal work	50	14,059	100.00	6	86	.6	7	250	1.8	14	1,053	7.5
12 Paper and paper products	124	22,462	100.00	23	(X)	(X)	16	571	2.5	20	1,514	6.8
13 Petroleum and petroleum products ..	104	8,382	100.00	28	387	4.6	27	960	11.5	24	1,720	20.5
14 Plumbing and heating equipment and supplies	62	11,725	100.00	6	(X)	(X)	8	325	2.8	11	845	7.2
15 Tobacco and tobacco products (except leaf)	264	40,656	100.00	34	441	1.1	47	1,667	4.1	51	3,719	9.1
16 All other	157	16,318	100.00	39	456	2.8	29	1,083	6.6	45	3,096	19.0

Classified According to Net Sales, By Kinds of Business

(thousands of dollars)

individual operations, but these are included in the totals.

\$100,000 - \$199,999			\$200,000 - \$299,999			\$300,000 - \$399,999			\$400,000 - \$499,999			\$500,000 - \$999,999			\$1,000,000 and over			
Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		
	\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.	
887	126,148	11.3	408	99,200	8.9	264	90,283	8.1	184	82,078	7.4	378	257,697	23.2	184	350,924	31.6	1
8	958	22.4	4	952	22.3	2	(X)	(X)	1	(X)	(X)	-	-	-	-	-	-	2
26	3,818	14.0	14	3,185	11.7	9	3,138	11.5	4	1,747	6.4	13	8,559	31.5	2	(X)	(X)	3
22	3,136	8.9	13	3,080	8.8	12	4,331	12.3	7	3,163	9.0	16	11,112	31.6	4	7,719	22.0	4
13	1,812	3.6	8	1,991	4.0	6	2,031	4.0	4	1,806	3.6	15	11,403	22.7	13	30,299	60.3	5
103	13,962	13.6	41	9,898	9.7	26	8,855	8.7	10	4,283	4.2	30	20,935	20.4	13	31,115	30.4	6
39	5,520	24.0	14	3,372	14.7	8	2,693	11.7	4	1,764	7.7	5	2,985	12.9	3	3,851	16.8	7
32	4,399	16.5	15	3,652	13.7	7	2,461	9.2	3	1,302	4.9	12	8,365	31.4	2	(X)	(X)	8
11	1,663	12.5	7	1,770	13.3	4	1,311	9.9	2	(X)	(X)	3	1,808	13.6	2	(X)	(X)	9
146	20,601	8.1	69	17,229	6.8	51	17,260	6.8	59	26,587	10.4	82	55,265	21.7	45	99,521	39.2	10
9	1,264	16.7	1	(X)	(X)	4	1,344	17.8	3	1,340	17.7	3	2,160	28.5	-	-	-	11
19	2,701	19.8	6	1,360	10.0	3	970	7.1	3	1,376	10.1	3	2,456	18.0	1	(X)	(X)	12
15	2,132	15.8	2	(X)	(X)	3	1,022	7.6	-	-	-	9	6,395	47.4	2	(X)	(X)	13
93	13,935	6.3	51	12,437	5.6	48	16,521	7.5	33	14,808	6.7	87	58,469	26.4	55	97,685	44.2	14
18	2,675	4.1	16	3,818	5.8	17	5,825	8.8	8	3,557	5.4	19	13,681	20.8	20	34,212	51.9	15
21	3,011	29.8	4	1,046	10.3	1	(X)	(X)	-	-	-	2	(X)	(X)	1	(X)	(X)	16
17	2,319	21.3	7	1,670	15.4	4	1,334	12.3	2	(X)	(X)	1	(X)	(X)	-	-	-	17
9	1,171	15.9	5	1,265	17.1	2	(X)	(X)	2	(X)	(X)	3	1,927	26.1	-	-	-	18
52	7,433	14.3	32	7,731	14.9	14	4,900	9.4	10	4,434	8.6	18	12,202	23.5	6	9,942	19.2	19
67	9,533	16.1	42	10,319	17.4	8	2,819	4.8	4	1,832	3.1	23	16,744	28.2	7	8,817	14.9	20
7	1,047	7.4	3	765	5.5	2	(X)	(X)	2	(X)	(X)	6	3,400	24.2	3	5,888	41.9	21
32	4,556	20.3	7	1,665	7.4	8	2,630	11.7	7	3,165	14.1	10	6,950	30.9	1	(X)	(X)	22
15	2,189	26.1	6	1,432	17.1	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)	-	-	-	23
18	2,693	23.0	9	2,210	18.8	5	1,633	13.9	1	(X)	(X)	3	2,006	17.1	1	(X)	(X)	24
73	10,357	25.5	26	6,241	15.3	11	3,697	9.1	8	3,465	8.5	11	6,534	16.1	3	4,535	11.2	25
22	3,263	20.0	6	1,478	9.1	7	2,421	14.8	6	2,621	16.1	3	1,900	11.6	-	-	-	26

Table 8. CANADA - Other Wholesale Establishments, 1930.

(Sales are shown in

An (X) indicates that figures are withheld to avoid disclosing

Kind of business	TOTAL			Under \$25,000			\$25,000 - \$49,999			\$50,000 - \$99,999		
	Number of estab- lish- ments	Net sales		Number of estab- lish- ments	Net sales		Number of estab- lish- ments	Net sales		Number of estab- lish- ments	Net sales	
		(1930)			(1930)			(1930)			(1930)	
		\$	P.C.		\$	P.C.		\$	P.C.		\$	P.C.
TOTAL	8,032	2,213,891	100.00	3,059	37,004	1.7	1,442	51,662	2.3	1,248	87,510	3.9
2 Amusement, sporting and photographic goods	96	13,411	100.00	18	224	1.7	17	634	4.7	20	1,361	10.2
3 Automotive	109	80,215	100.00	21	296	.4	7	246	.3	8	538	.7
4 Chemicals, drugs and allied products	371	139,448	100.00	75	949	.7	60	2,111	1.5	74	5,089	3.6
5 Coal and coke	42	17,613	100.00	8	88	.5	2	(X)	(X)	7	569	3.2
6 Dry goods and apparel	653	133,007	100.00	97	1,511	1.1	127	4,649	3.5	149	10,607	8.0
7 Electrical	228	120,165	100.00	27	422	.3	34	1,171	1.0	46	3,196	2.7
8 Farm products (not elsewhere specified)	605	622,503	100.00	270	2,299	.4	74	2,738	.4	68	5,158	.8
9 Farm supplies (except machinery and equipment)	66	5,713	100.00	27	(X)	(X)	16	563	9.9	11	751	13.1
10 Food products (not elsewhere specified)	484	113,671	100.00	159	1,917	1.7	62	2,130	1.9	68	5,075	4.5
11 Forest products (except lumber)	22	16,203	100.00	7	66	.4	4	152	.9	1	(X)	(X)
12 Furniture and house furnishings	116	14,567	100.00	19	(X)	(X)	30	1,137	7.8	31	2,236	15.3
13 General merchandise	43	17,246	100.00	7	(X)	(X)	6	213	1.3	4	290	1.7
14 Groceries and food specialties	405	241,791	100.00	42	519	.2	39	1,389	.6	56	4,087	1.7
15 Hardware	87	12,667	100.00	13	161	1.3	15	533	4.2	26	1,850	14.6
16 Iron and steel scrap and other waste materials	4	267	100.00	-	-	-	1	(X)	(X)	2	(X)	(X)
17 Jewellery and optical goods	21	1,139	100.00	5	(X)	(X)	8	259	22.7	6	427	37.5
18 Leather and leather goods (except gloves and shoes)	47	9,380	100.00	5	(X)	(X)	12	430	4.6	6	406	4.3
19 Lumber and building materials (other than metal)	138	68,832	100.00	12	156	.2	20	783	1.1	21	1,519	2.2
20 Machinery, equipment and supplies (except electrical)	412	82,047	100.00	89	1,169	1.4	80	2,951	3.6	79	5,759	7.0
21 Metals and metal work	111	83,559	100.00	11	(X)	(X)	13	455	.5	19	1,364	1.6
22 Paper and paper products	84	72,775	100.00	10	(X)	(X)	14	520	.7	18	1,383	1.9
23 Petroleum and petroleum products ...	3,634	211,993	100.00	2,095	25,546	12.1	780	27,747	13.1	482	32,304	15.2
24 Plumbing and heating equipment and supplies	89	19,308	100.00	12	168	.9	11	370	1.9	18	1,270	6.6
25 Tobacco and tobacco products (except leaf)	34	69,650	100.00	2	(X)	(X)	1	(X)	(X)	3	228	.3
26 All other	131	46,721	100.00	28	389	.8	9	364	.8	25	1,839	3.9

Classified According to Net Sales, By Kinds of Business

(thousands of dollars)

individual operations, but these are included in the totals.

\$100,000 - \$199,999			\$200,000 - \$299,999			\$300,000 - \$399,999			\$400,000 - \$499,999			\$500,000 - \$999,999			\$1,000,000 and over		
Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)		Number of establishments	Net sales (1930)	
	\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.		\$	p.c.
789	110,782	5.0	396	95,546	4.3	230	78,903	3.6	156	69,872	3.2	323	231,339	10.4	389	1,451,273	65.6
20	3,077	22.9	10	2,358	17.6	3	1,036	7.7	4	1,782	13.3	4	2,939	21.9	-	-	-
16	2,396	3.0	19	4,455	5.5	6	2,087	2.6	4	1,810	2.2	8	5,434	6.8	20	62,953	78.5
70	10,102	7.2	19	4,526	3.3	7	2,362	1.7	17	7,469	5.4	18	13,116	9.4	31	93,724	67.2
8	1,369	7.8	6	1,372	7.8	3	1,041	5.9	2	(X)	(X)	2	(X)	(X)	4	10,834	61.5
131	17,020	12.8	49	11,758	8.8	32	10,842	8.2	22	9,944	7.5	23	16,522	12.4	23	50,154	37.7
28	5,078	4.2	16	3,927	3.3	22	7,422	6.2	10	4,444	3.7	21	15,933	13.2	24	78,572	65.4
39	5,398	.9	19	4,572	.7	12	4,265	.7	13	5,969	1.0	30	22,079	3.5	80	570,025	91.6
5	840	14.7	3	726	12.7	1	(X)	(X)	-	-	-	3	2,148	37.6	-	-	-
56	7,904	6.9	38	9,339	8.2	27	9,174	8.1	17	7,675	6.7	31	20,980	18.5	26	49,477	43.5
2	(X)	(X)	-	-	-	3	947	5.9	1	(X)	(X)	1	(X)	(X)	3	13,364	82.5
22	2,863	19.7	4	1,031	7.1	3	1,082	7.4	3	1,407	9.7	1	(X)	(X)	3	3,756	25.8
8	1,156	6.7	4	1,055	6.1	-	-	-	2	(X)	(X)	7	5,002	29.0	5	8,484	49.2
52	7,274	3.0	55	13,207	5.5	30	10,333	4.3	18	7,793	3.2	57	40,288	16.7	56	156,901	64.8
14	1,922	15.2	9	2,277	18.0	5	1,721	13.6	1	(X)	(X)	2	(X)	(X)	2	(X)	(X)
1	(X)	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1	(X)	(X)	1	(X)	(X)	-	-	-	-	-	-	-	-	-	-	-	-
9	1,382	14.7	6	1,305	13.9	4	1,433	15.3	-	-	-	4	2,745	29.3	1	(X)	(X)
24	3,398	4.9	13	3,244	4.7	12	4,044	5.9	6	2,592	3.8	15	9,954	14.5	15	43,142	62.7
61	8,320	10.1	30	7,303	8.9	15	5,082	6.2	6	2,759	3.4	38	28,439	34.7	14	20,265	24.7
23	3,193	3.8	8	1,857	2.2	6	2,053	2.5	1	(X)	(X)	14	9,480	11.4	16	64,603	77.3
11	1,438	2.0	8	1,824	2.5	4	1,360	1.9	1	(X)	(X)	10	7,028	9.6	8	58,632	80.6
153	20,808	9.8	43	10,610	5.0	21	7,346	3.5	14	5,956	2.8	16	12,023	5.7	30	69,653	32.8
16	2,396	12.4	15	(X)	(X)	2	(X)	(X)	5	2,273	11.8	8	5,897	30.5	2	(X)	(X)
1	(X)	(X)	4	1,032	1.5	3	1,084	1.6	3	1,275	1.8	4	2,789	4.0	13	63,034	90.5
18	2,673	5.7	17	4,034	8.6	9	3,104	6.7	6	3,088	6.6	6	4,207	9.0	13	27,023	57.9

Table 9.—CANADA - Summary of Wholesale Trade, 1930, By Character of Organization

Character of Organization	Number of estab- lish- ments	Number of employees (Proprietors not included)		Salaries and wages \$	Net sales (1930)	
		Male	Female		Amount \$	Per cent of total
TOTAL	13,140	75,364	15,200	146,346,600	3,325,210,300	100.00
Individual	3,355	5,565	1,312	8,332,400	316,586,600	9.52
Partnership	822	2,611	572	4,201,400	126,050,200	3.79
Corporation	8,857	66,361	13,043	132,052,600	2,644,263,600	79.52
Co-operative	106	827	273	1,760,200	238,309,900	7.17

Table 9-A.—CANADA - Summary of Wholesalers Proper, 1930, By Character of Organization

Character of Organization	Number of estab- lish- ments	Number of employees (Proprietors not included)		Salaries and wages \$	Net sales (1930)	
		Male	Female		Amount \$	Per cent of total
TOTAL	5,108	40,414	8,437	74,927,400	1,111,319,200	100.00
Individual	1,808	4,127	878	5,864,300	124,896,800	11.24
Partnership	573	2,201	451	3,544,100	72,652,900	6.54
Corporation	2,722	34,077	7,105	65,501,900	912,826,900	82.14
Co-operative	5	9	3	17,100	942,600	.08

